

Zensar Technologies Limited
Registered Office : Zensar Knowledge Park, Kharadi, Plot # 4 , MIDC, Off Nagar Road, Pune - 411014 , India
Unaudited Financial Results for the Quarter ended 31st December 2006

		(Rs. Lakhs)									
		Unaudited				Audited	Consolidated				Audited
		Quarter ended		Nine Months ended		Year ended	Quarter ended		Nine Months ended		Year ended
		31.12.2006	31.12.2005	31.12.2006	31.12.2005	31.03.2006	31.12.2006	31.12.2005	31.12.2006	31.12.2005	31.03.2006
1	Net Sales / Income from Operations	6708	6004	20433	16333	22909	14800	10928	43450	30356	42879
2	Other Income	220	105	376	257	368	172	125	520	330	463
3	Total Income (1+2)	6928	6109	20809	16590	23277	14972	11053	43970	30686	43342
4	Total Expenditure										
	a) Manpower Cost	4185	3461	12336	10129	13725	9810	7206	28663	20806	28992
	b) Others	1493	1432	5013	3849	5101	3139	2247	8937	6317	8476
	Total	5678	4893	17349	13978	18826	12949	9453	37600	27123	37468
5	Interest and finance cost	24	40	93	102	137	32	47	118	119	161
6	Depreciation	365	382	1065	1108	1494	386	395	1119	1143	1547
7	Profit before taxation, prior period expenses, exceptional items and minority interest (3-4-5-6)	861	794	2302	1402	2820	1605	1158	5133	2301	4166
8	Prior period expenses	-	-	46	52	218	-	-	46	52	218
9	Less : Provision for taxation	40	17	58	47	-	271	164	1034	388	389
10	Less : Fringe Benefit Tax (FBT)	22	30	65	90	90	24	30	68	90	93
11	Less : Tax adjustments in respect of earlier years	-	-	-	-	-	-	25	-	16	64
12	Net Profit after tax and before Exceptional Items and minority interest (7-8-9-10-11)	799	747	2133	1213	2512	1310	939	3985	1755	3402
13	Exceptional Item (net of tax)	-	-	-	-	-	-	89	-	89	57
14	Net Profit after tax, Exceptional Item and before minority interest (12-13)	799	747	2133	1213	2512	1310	850	3985	1666	3345
15	Minority Interest	-	-	-	-	-	12	(10)	13	7	48
16	Net Profit after tax, Exceptional Item and minority interest (14+15)	799	747	2133	1213	2512	1322	840	3998	1673	3393
17	Paid-up Equity Share Capital (Shares of Rs. 10 each)	2370	2343	2370	2343	2344	2370	2343	2370	2343	2344
18	Reserves excluding Revaluation Reserves					11846					15778
19	Earnings per Share (par value Rs. 10 each)										
	Basic	3.37	3.19	9.05	5.18	10.73	5.58	3.59	16.95	7.15	14.49
	Diluted	3.34	3.14	8.93	5.11	10.58	5.53	3.54	16.74	7.05	14.29

Consolidated Segment wise Revenue, Results & Capital employed for the quarter and nine months ended 31st December 2006

		Unaudited			
		Quarter ended		Nine Months ended	
		31.12.2006	31.12.2005	31.12.2006	31.12.2005
1	Segment Revenue (net of inter segment Revenue)				
	Application Portfolio Management (APM)	8056	6357	23850	18291
	Enterprise Application Services (EAS)	3811	2383	11785	6043
	Innovative Technology Solutions (ITS)	998	1545	2925	4184
	Business Process Outsourcing and optimization (BPO)	600	285	1777	621
	Others	1335	358	3113	1217
	Total	14800	10928	43450	30356
2	Segment Results Profit/(Loss) before Interest, Depreciation and Tax				
	Application Portfolio Management (APM)	1797	1182	5394	3300
	Enterprise Application Services (EAS)	190	174	1398	301
	Innovative Technology Solutions (ITS)	(148)	147	(1155)	122
	Business Process Outsourcing and optimization (BPO)	9	(141)	124	(455)
	Others	73	27	159	90
	Total	1921	1389	5920	3358
	Less: Interest and finance cost	32	47	118	119
	Less: Depreciation	386	395	1119	1143
	Add : Unallocable income net of unallocable expenditure	102	211	450	205
	Total Profit before Taxation, Prior period expenses, exceptional items and before minority interest	1605	1158	5133	2301

Segment Capital Employed

Fixed assets used in the Company's business or liabilities contracted have not been identified to each of the reportable segments, as the fixed assets and the support services are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities has been made.

Notes :

- The above financial results were reviewed and recommended by the Audit Committee and taken on record by the Board of Directors at its meeting held on 19th January 2007.
- The consolidated financial results include the results of Zensar Technologies Limited's subsidiaries in USA, UK, Singapore, India, Germany and China. The Company acquired OBT Global Pvt Ltd. and OBT Global Inc. on the 12th of December 2005. The Consolidated Results include the results of OBT.
- The Limited Review, under clause 41 of the Listing Agreement has been carried out by the Statutory Auditors. The report does not contain anything which would have any impact on the results for the quarter ended 31st December 2006.
- During the year ended 31st March 2006, the Company had undertaken a review in the last quarter, of the charges for the services provided to its overseas subsidiaries. The revision in charges with effect from 1st April 2005, had resulted in its 'Profit before tax' for the year ended 31st March 2006 being higher by Rs. 161 lakhs of which Rs. 48 lakhs and Rs. 127 lakhs pertain to the quarter and nine months ended 31st December 2005, respectively. However, this does not have any impact on the consolidated result.
- In accordance with the revised AS-15, the liability for leave encashment as on 31st March 2006 will be computed and adjusted against the Opening balance of General Reserve as on 1st April 2006. This will have no impact on the result for the quarter and nine months ended 31st December 2006. The liability for leave encashment for the quarter and nine months ended 31st December 2006 has been computed and accounted in accordance with the revised AS-15.
- During the quarter and nine months ended 31st December 2006, the Company issued 55382 and 264033 equity shares respectively, pursuant to the exercise of stock options by certain employees under the "2002 ESOP" stock option plan.
- The number of investor complaints received and disposed of in the current quarter are 68. There were no investor complaints pending at the beginning and at the end of the quarter.
- Figures for the previous quarter, nine months and year have been regrouped wherever necessary.

For and on behalf of the Board