

## Zensar reports 4.2% YoY revenue growth in reported currency for Q2FY26

**Pune, India, October 31, 2025**: Zensar Technologies, a leading Experience, Engineering and Engagement solutions company, announced its consolidated financial results for its second quarter, ending September 30, 2025, of the fiscal year 2025-2026.

## **Financial Highlights:**

- In Q2FY26, the company reported revenue of \$162.8M, quarterly YoY growth of 4.2% in reported currency and 3.4% in constant currency. This translates to sequential QoQ growth of 0.5% in reported currency.
- In Q2FY26, Gross Margins stood at 31.0%, sequential growth of 50bps QoQ.
- Banking and Financial Services reported a sequential QoQ revenue growth of 5.6% and quarterly YoY growth of 11.0% in reported currency.
- Healthcare and Life Sciences reported a sequential QoQ revenue growth of 3.9% and quarterly YoY growth of 11.3% in reported currency.
- Manufacturing and Consumer Services reported a sequential QoQ revenue growth of 0.1% and quarterly YoY growth of 0.1% in reported currency.
- Telecommunication, Media and Technology reported a sequential QoQ revenue decline of 9.9% and quarterly YoY decline of 6.7% in reported currency.
- US region reported a sequential QoQ decline of 1.9% and quarterly YoY growth of 2.7% in reported currency.
- Europe region reported a sequential QoQ growth of 5.2% and quarterly YoY growth of 6.0% in reported currency.
- Africa region reported a sequential QoQ growth of 6.9% and quarterly YoY growth of 9.8% in reported currency.

Manish Tandon, CEO and Managing Director, Zensar, said, "This quarter, we forged ahead as an organization, delivering positive performance across multiple dimensions and achieving steady revenue growth. Disciplined execution, paired with scaled AI talent and a deep commitment to crafting meaningful and lasting client experiences remains our priority.

We are proud to announce the launch of ZenseAI, our next-generation platform designed to elevate our Experience, Engineering and Engagement value proposition. With ZenseAI, we are harnessing the transformative power of artificial intelligence to create lasting impact for our clients and driving innovation that endures."

**Pulkit Bhandari, CFO, Zensar, commenting on the Q2FY26 performance, said**, "Zensar announced annual salary increments across geographies whilst maintaining our margin in guided mid-teen range. Our revenue reached \$162.8 million in Q2FY26, marking a sequential growth of 0.5%. Our order book stood at \$158.7M for the current quarter. Utilization improved by 50 bps to 84.8%. EBITDA stood at 15.4% and PAT at 12.8%, highlighting our commitment to consistent profitability.

We are vigilant on the evolving macro dynamics and its impact on our business. Our AI-based solutions are positively resonating with our clients and are proving instrumental in driving measurable impact. We see this momentum continuing as businesses increasingly prioritize innovation to drive value."

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### Significant Wins in Q2FY26:

- Legacy Modernization in Treasury & Risk through Gen Al Integration for a global FinTech Company
- Gen Al-powered documentation and mood-based content discovery for a leading African Retail Company
- Al-powered defect detection system to improve quality control processes for a US-based Commercial Manufacturer
- WhatsApp-integrated Gen AI chatbot to enhance conversational intelligence for a major player in global Aviation IT industry
- Payments channel upgradation enabled by AI-powered code modernization for one of the largest banks in Africa
- Al platform for streamlining digital support by accelerating self-service for a leading US Food Services Company

## Awards and Recognitions in Q2FY26:

- Zensar named a Challenger in Avasant's Digital Masters Awards 2025
- Zensar's BridgeView Life Sciences Recognized as Major Contenders in the Everest Group's Veeva Services PEAK Matrix® Assessment 2025

## About Zensar (www.zensar.com)

We conceptualize, build, and manage digital products through experience design, data engineering, and advanced analytics for 170+ global clients. Our solutions leverage industry-leading platforms and help clients be competitive, agile, and disruptive as they navigate transformational changes with velocity. With headquarters in Pune, India, our 10,000+ employees work across 30+ locations, including San Jose, Seattle, Princeton, Cape Town, London, Colombia, and Mexico City.

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#### About RPG Enterprises (www.rpggroup.com)

RPG Enterprises, established in 1979, is one of India's fastest-growing business groups, with a turnover of US \$5.2 billion. The group has diverse business interests in the areas of Infrastructure, Tyres, Pharma, IT and Specialty as well as in emerging innovation-led technology businesses.

## For any queries, please feel free to reach out:

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Certain statements in this release concerning our future prospects are forward-looking statements that involve a number of underlying identified/non-identified risks and uncertainties that could cause actual results to differ materially. This release and other statements—written and oral—that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. However, the same are subject to risks and uncertainties, including, but not limited to, our ability to manage growth; fluctuations in earnings/exchange rates; intense competition in IT services, including factors affecting cost advantage; wage increases; ability to attract and retain highly skilled professionals; time and cost overruns on fixed price, fixed-time frame, or other contracts; client concentration; restrictions on immigration; our ability to manage international operations; reduced demand for technology in our service offerings; disruptions in telecommunication networks; our ability to successfully complete and integrate acquisitions; liability for damages on our service contracts; government measures in India and countries where our customers operate; withdrawal of governmental fiscal incentives; economic downturn in India and/or around the world; political instability; legal restrictions on raising capital or acquiring companies; and unauthorized use of intellectual property and general economic conditions affecting the industry.

In addition to the foregoing, global pandemics like COVID-19 may pose an unforeseen, unprecedented, unascertainable, and constantly evolving risk(s), inter-alia, to us, our customers, delivery models, vendors, partners, employees, and general global operations and may also impact the success of companies in which we have made strategic investments, demand for the Company's offerings, and the onshore-offshore-nearshore delivery model.

The results of these assumptions made relying on available internal and external information are the basis for determining the carrying values of certain assets and liabilities. Since the factors underlying these assumptions are subject to change over time, the estimates on which they are based are also subject to change accordingly. These forward-looking statements represent only the Company's current intentions, beliefs, or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward-looking statements, whether as a result of new information, future events, or otherwise.